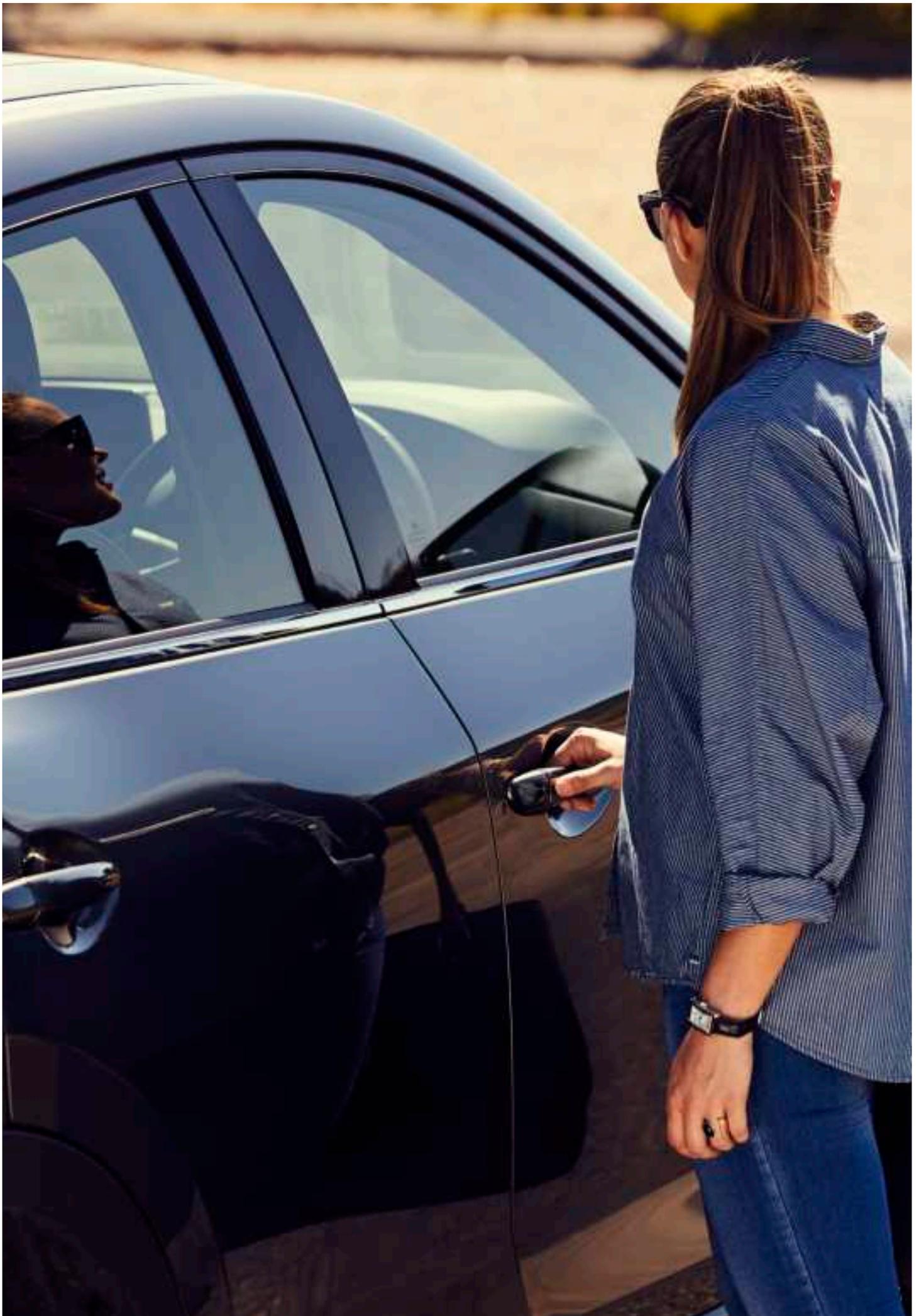




THAT NEW CAR FEELING  
MORE OFTEN





# CONTINUE THE JOURNEY WITH MAZDA ASSURED

Exceptional design and outstanding engineering are at the heart of every new Mazda. The way it feels. The way it drives. It excites every sense like nothing else.

Now with Mazda Assured you can enjoy that new car feeling more often.

Mazda Assured puts you in the driver's seat. With a Guaranteed Future Value (GFV)\* you can drive the Mazda you want with reassurance and freedom for the road ahead.

# THE BENEFITS OF MAZDA ASSURED

Enjoying the very best Mazda has to offer.  
Now and in the future.

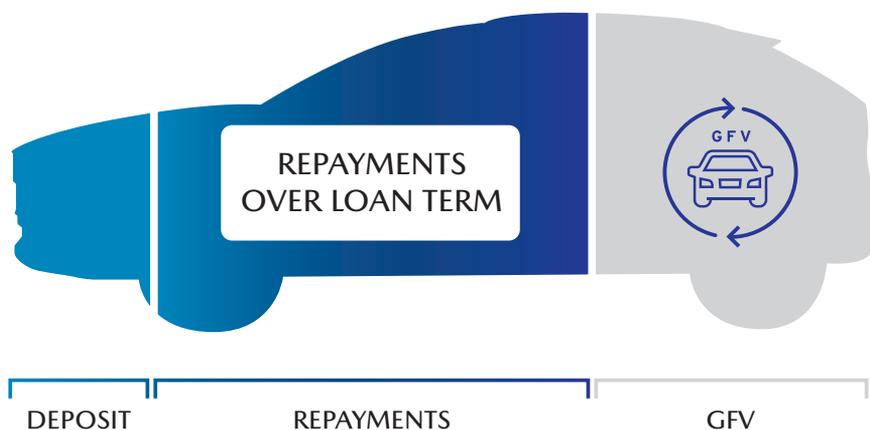
The ability to own a new Mazda every few years means you'll never fall out of love. It also means you'll always be surrounded by the latest in quality and style.

## GFV – A new way to own your Mazda

Mazda Assured uses a GFV which is effectively the minimum value that your Mazda will be worth at the end of your loan term as set by us, Mazda Finance. The GFV is the final amount due for payment at the end of your loan.

With a traditional personal car loan without a balloon payment, your repayments are based on the entire loan amount. Whereas, Mazda Assured offers a GFV so you can enjoy lower monthly repayments,<sup>^</sup> leaving you free to spend your money on other things – like the first road trip in your new Mazda.

## Mazda Assured Loan





## Reassurance and flexibility built in

There is nothing quite like peace of mind. With Mazda Assured you can rest easy knowing what the value of your new Mazda will be at the end of your loan term (as set by us, subject to fair wear and tear conditions and agreed kilometres being met). You'll also enjoy flexibility in your loan arrangements and a choice of trading, keeping or returning your Mazda at the end of your loan.

With your Mazda Assured loan you'll also receive a Mazda Tailored Rate. This interest rate is calculated based on your individual circumstances, so you have the reassurance and confidence the interest rate is tailored to you.

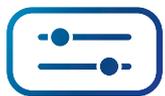
You'll never be out of the loop either, with the ability to access the Mazda Finance online portal, so you can always keep track of your loan.

# HOW IT WORKS

The first thing to do is discover your perfect Mazda from the new or demonstrator range, and once you are ready to make it yours, all you need to do is follow four easy steps.



- 1 CHOOSE YOUR DEPOSIT**  
or pay no deposit at all, dependent on your circumstances.



- 2 CHOOSE YOUR LOAN TERM**  
between one to four years and with your choice of weekly, fortnightly or monthly repayments.



- 3 ESTIMATE NUMBER OF KMS DRIVEN**  
by the end of the loan term. For example, 20,000km per year would be 80,000km over a four year loan term.

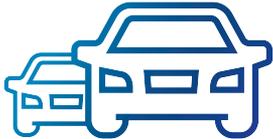


- 4 DRIVE AWAY IN YOUR NEW MAZDA**  
We calculate your GFV and your repayments so you can drive away with confidence.

Mazda Assured offers reassurance, leaving you confident to drive away in style, knowing you can get into a new Mazda more often.

# AT THE END OF YOUR LOAN

When your loan term is over, you have three options to choose from.



## TRADE YOUR MAZDA

With this option you really can keep the new car feeling going. All you need to do is find the new Mazda you want, then trade your current Mazda in. If the trade-in value of your current Mazda is higher than your GFV, you can put the difference towards your new car.



## KEEP YOUR MAZDA

If you want to keep your Mazda, all you need to do is pay the final payment – equal to the GFV. We can also help with re-financing this final payment, subject to terms and conditions.



## RETURN YOUR MAZDA

If you would like to return your Mazda, Mazda Finance will put the GFV against your final payment. As long as your Mazda meets the fair wear and tear conditions and agreed kilometres, you'll have nothing more to pay.

# FAQ

## **What is Mazda Assured?**

Mazda Assured is our Guaranteed Future Value (GFV) product, offering customers reassurance and benefits, such as lower weekly repayments compared to a standard personal car loan with no balloon, over the same term.

## **What's a Guaranteed Future Value?**

It is the minimum value of your Mazda at the end of your loan term (subject to fair wear and tear conditions and agreed kilometres being met), as determined by Mazda Finance. So, if you decide to return your car at the end of the loan term, you can feel confident in knowing how much your Mazda will be worth to us.

## **How do you calculate the Guaranteed Future Value?**

We calculate the GFV based on sales results of similar vehicles, as well as economic factors. The GFV can vary based on your loan term and agreed kilometres.

## **What are my end of loan term options?**

With Mazda Assured, you have the choice of trading, keeping or returning your Mazda at the end of your loan term. If you choose to trade your Mazda, you can discuss new vehicle options with your Dealer. If you want to keep your Mazda, you can pay the final payment (equal to the GFV) or subject to approval, you can refinance the final payment. If you choose to return your Mazda, you can take advantage of the GFV, as Mazda Finance will put the GFV against your final payment. You will then have nothing more to pay (subject to fair wear and tear conditions and agreed kilometres being met).

## **What happens if I have damage to my car?**

Near to the end of your loan, we can provide a complimentary assessment of the damage to your car and advise any extra costs outside the Fair Wear & Tear Guide. You can choose to have the vehicle repaired by someone else, otherwise we can organise the repairs and deduct the costs from your GFV. This Adjusted GFV is what we will offer you if you return your Mazda.

## **At the end of the day am I actually paying more?**

Mazda Assured offers lower weekly repayments than a standard loan over the same term. Since your final payment is equal to the GFV, the total interest that you will pay over the loan term is higher than that of a similar loan amount and term without a final balloon payment. We recommend that you seek independent financial advice to determine whether this product is suitable for you.

## **Do I own the car or is this a lease?**

Mazda Assured is not a lease, it is a loan. Mazda Finance holds a security interest over your car until it is paid off, but you own the car.

## **What is a Mazda Tailored Rate?**

Instead of taking a one-size-fits-all approach, we use our sophisticated software to calculate an interest rate based on your credit score and many other relevant factors determined by us, such as; marital status, property ownership, type of vehicle loan, and much more. This means you can be confident that you are getting a fair and transparent interest rate.

## **Can I sell my car privately?**

Yes. You can payout your car loan at any time. The GFV would not be applicable if you choose to sell your car privately.

**If you have any more questions, head over to [MazdaAssured.com.au](https://www.mazdaassured.com.au) or talk to your Mazda Finance Business Manager at your local Mazda Dealership.**

\*The Guaranteed Future Value (GFV) is the minimum value of your Mazda at the end of your finance contract, as determined by Mazda Finance. If you decide to return your car to Mazda at the end of your term, Mazda Finance will pay you the agreed GFV, which will be put against your final payment subject to fair wear and tear conditions and agreed kilometres being met. The information provided is general in nature. You should seek your own financial advice to determine whether Mazda Assured is appropriate for your individual circumstances. Terms, conditions, fees and charges apply. Mazda Assured GFV products are available to approved customers of Mazda Finance, a division of Australian Alliance Automotive Finance Pty Limited ABN 63 002 407 703, Australian Credit Licence 513747.

^Lower monthly repayments compared to a similar term with no Guaranteed Future Value (GFV) or equivalent balloon final payment. Total interest charges will be higher if a GFV or balloon final payment is selected.